## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 1998

Commission file number 1-2918

ASHLAND INC.
(a Kentucky corporation)
I.R.S. No. 61-0122250

1000 Ashland Drive
Russell, Kentucky 41169

Telephone Number: (606) 329-3333


#### Abstract

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No

At April 30, 1998, there were $75,964,694$ shares of Registrant's Common Stock outstanding. One Right to purchase one-thousandth of a share of Series A Participating Cumulative Preferred Stock accompanies each outstanding share of Registrant's Common Stock.


PART I - FINANCIAL INFORMATION

ASHLAND INC. AND SUBSIDIARIES STATEMENTS OF CONSOLIDATED INCOME

|  | Three months ended March 31 |  |  |  | Six months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions except per share data) | 1998(1) |  | 1997 |  | 1998(1) |  | 1997 |  |
| ReVenues |  |  |  |  |  |  |  |  |
| Sales and operating revenues (including excise taxes) | \$ | 1,772 | \$ | 3,346 | \$ | 3,699 | \$ | 6,891 |
| Equity income (2) |  | 49 |  | 4 |  | 87 |  | 7 |
| Other |  | 33 |  | 22 |  | 73 |  | 50 |
|  |  | 1,854 |  | 3,372 |  | 3,859 |  | 6,948 |
| COSTS AND EXPENSES |  |  |  |  |  |  |  |  |
| Cost of sales and operating expenses |  | 1,445 |  | 2,594 |  | 3,013 |  | 5,359 |
| Excise taxes on products and merchandise |  | - |  | 244 |  | - |  | 495 |
| Selling, general and administrative expenses |  | 232 |  | 337 |  | 453 |  | 671 |
| Depreciation, depletion and amortization |  | 83 |  | 128 |  | 167 |  | 262 |
|  |  | 1,760 |  | 3,303 |  | 3,633 |  | 6,787 |
| OPERATING INCOME |  | 94 |  | 69 |  | 226 |  | 161 |
| Interest expense (net of interest income) |  | (40) |  | (45) |  | (71) |  | (90) |
| INCOME FROM CONTINUING OPERATIONS BEFORE |  |  |  |  |  |  |  |  |
| INCOME TAXES AND MINORITY INTEREST |  | 54 |  | 24 |  | 155 |  | 71 |
| Income taxes |  | (19) |  | (12) |  | (58) |  | (26) |
| Minority interest in earnings of subsidiaries |  | (7) |  | (10) |  | (16) |  | (19) |


| INCOME FROM CONTINUING OPERATIONS | 28 |  | 2 |  | 81 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from discontinued operations |  |  |  | 5 |  | - |  | 17 |
| NET INCOME |  | 28 |  | 7 |  | 81 |  | 43 |
| Dividends on convertible preferred stock |  | - |  | (5) |  |  |  | (10) |
| NET INCOME AVAILABLE TO COMMON SHARES | \$ | 28 | \$ | 2 | \$ | 81 | \$ | 33 |
| EARNINGS PER SHARE - Note G |  |  |  |  |  |  |  |  |
| Basic |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 37 | \$ | (.05) | \$ | 1.07 | \$ | . 25 |
| Income from discontinued operations |  | - |  | . 08 |  | - |  | . 26 |
| Net income | \$ | . 37 | \$ | . 03 | \$ | 1.07 | \$ | . 51 |
| Diluted |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 37 | \$ | (.05) | \$ | 1.05 | \$ | . 25 |
| Income from discontinued operations |  | - |  | . 08 |  | - |  | . 25 |
| Net income | \$ | . 37 | \$ | . 03 | \$ | 1.05 | \$ | . 50 |
| DIVIDENDS PAID PER COMMON SHARE | \$ | . 275 | \$ | . 275 | \$ | . 55 | \$ | . 55 |

(1) Effective January 1, 1998, Ashland and Marathon Oil Company formed Marathon Ashland Petroleum LLC (MAP), combining the refining, marketing and transportation operations of the two companies. Marathon has a 62\% interest in MAP and Ashland holds a $38 \%$ interest, which is accounted for using the equity method of accounting. For comparison purposes, Ashland changed its method of accounting for the businesses contributed to MAP to the equity method effective October 1, 1997, the beginning of Ashland's current fiscal year, restating results for the quarter ended December 31, 1997. The change had no effect on net income, but reduced revenues, costs, assets and liabilities, and changed certain components of cash flow.
(2) Effective October 1, 1997, Ashland adopted FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information." As a result, equity income is now included in operating income, with prior periods restated.

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

ASHLAND INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

|  | March 31 | September 30 | March 31 |
| :---: | :---: | :---: | :---: |
| (In millions) | 1998(1) | 1997 | 1997 |

## ASSETS

CURRENT ASSETS
Cash and cash equivalents
Accounts receivable
Allowance for doubtful accounts
Inventories - Note A
Deferred income taxes
Other current assets

INVESTMENTS AND OTHER ASSETS
Investment in Marathon Ashland Petroleum LLC (MAP)
Cost in excess of net assets of companies acquired
Coal supply agreements and other intangible assets
Net assets of discontinued operations held for sale
Other noncurrent assets

PROPERTY, PLANT AND EQUIPMENT
Cost
Accumulated depreciation, depletion and amortization

LIABILITIES AND STOCKHOLDERS' EQUITY

## CURRENT LIABILITIES

Debt due within one year
Trade and other payables
Income taxes

NONCURRENT LIABILITIES
Long-term debt (less current portion)
Employee benefit obligations
Reserves of captive insurance companies
Other long-term liabilities and deferred credits
Commitments and contingencies - Note E

MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES
COMMON STOCKHOLDERS' EQUITY

|  | $\begin{array}{r} 304 \\ 1,164 \\ 50 \end{array}$ |
| :---: | :---: |
|  | 1,518 |
|  | 1,697 |
|  | 772 |
|  | 176 |
|  | 542 |
|  | 3,187 |
|  | 283 |
|  | 2,067 |
| \$ | 7,055 |


| \$ | 93 | \$ | 282 |
| :---: | :---: | :---: | :---: |
|  | 2,045 |  | 2,079 |
|  | 123 |  | 39 |
|  | 2,261 |  | 2,400 |
|  | 1,639 |  | 2,058 |
|  | 854 |  | 877 |
|  | 161 |  | 171 |
|  | 565 |  | 463 |
|  | 3,219 |  | 3,569 |
|  | 273 |  | 250 |
|  | 2,024 |  | 1,812 |
| \$ | 7,777 | \$ | 8,031 |


| \$ | 268 | \$ | 107 |
| :---: | :---: | :---: | :---: |
|  | 1,754 |  | 1,817 |
|  | (24) |  | (26) |
|  | 729 |  | 805 |
|  | 119 |  | 114 |
|  | 149 |  | 168 |
|  | 2,995 |  | 2,985 |
|  | - |  | - |
|  | 120 |  | 137 |
|  | 237 |  | 167 |
|  | 18 |  | 358 |
|  | 516 |  | 552 |
|  | 891 |  | 1,214 |
|  | 7,471 |  | 7,576 |
|  | $(3,580)$ |  | $(3,744)$ |
|  | 3,891 |  | 3,832 |
| \$ | 7,777 | \$ | 8,031 |

1) See footnote (1) on Page 2.

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

ASHLAND INC. AND SUBSIDIARIES
STATEMENTS OF CONSOLIDATED STOCKHOLDERS' EQUITY


SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

| ASHLAND INC. AND SUBSIDIARIES STATEMENTS OF CONSOLIDATED CASH FLOWS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Six months ended March 31 |  |  |  |
| (In millions) | 1998(1) |  | 1997 |  |
| CASH FLOWS FROM CONTINUING OPERATIONS |  |  |  |  |
| Income from continuing operations | \$ | 81 | \$ | 26 |
| Expense (income) not affecting cash |  |  |  |  |
| Depreciation, depletion and amortization |  | 167 |  | 262 |
| Deferred income taxes |  | 19 |  | 26 |
| Equity income from affiliates |  | (87) |  | (7) |
| Dividends received from equity affiliates |  | 41 |  | 5 |
| Other noncash items |  | 16 |  | 27 |
| Change in operating assets and liabilities (2) |  | (255) |  | (219) |
|  |  | (18) |  | 120 |
| CASH FLOWS FROM FINANCING |  |  |  |  |
| Proceeds from issuance of long-term debt |  | 150 |  | 87 |
| Proceeds from issuance of capital stock |  | 7 |  | 14 |
| Proceeds from sale-leaseback transactions |  | 56 |  | - |
| Repayment of long-term debt |  | (154) |  | (115) |
| Increase in short-term debt |  | 216 |  | 146 |
| Dividends paid |  | (46) |  | (47) |
|  |  | 229 |  | 85 |
| CASH FLOWS FROM INVESTMENT |  |  |  |  |
| Additions to property, plant and equipment |  | (150) |  | (186) |
| Purchase of leased assets associated with the formation of MAP |  | (254) |  | (186) |
| Purchase of operations - net of cash acquired |  | (145) |  | (44) |
| Proceeds from sale of operations |  | $26$ |  | - |
| Investment purchases (3) |  | (152) |  | (57) |
| Investment sales and maturities (3) |  | 248 |  | 80 |
| Other - net |  | (21) |  | 10 |
|  |  | (448) |  | (197) |
| CASH PROVIDED (USED) BY CONTINUING OPERATIONS |  | (237) |  | 8 |
| Cash used by discontinued operations |  | (237) |  | (5) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | (237) |  | 3 |
| CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD |  | 268 |  | 104(4) |
| CASH AND CASH EQUIVALENTS - END OF PERIOD | \$ | 31 | \$ | 107 |

(1) See footnote (1) on Page 2.
(2) Excludes changes resulting from operations acquired or sold.
(3) Represents primarily investment transactions of captive insurance companies.
(4) Includes $\$ 27$ million of cash and cash equivalents of Arch Mineral Corporation that was presented on a consolidated basis effective October 1, 1996.

SEE NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## ASHLAND INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE A - SIGNIFICANT ACCOUNTING POLICIES

## INTERIM FINANCIAL REPORTING

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting and Securities and Exchange Commission regulations, but are subject to any year-end audit adjustments which may be necessary. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These financial statements should be read in conjunction with Ashland's Annual Report on Form 10-K for the fiscal year ended September 30, 1997. Results of operations for the periods ended March 31, 1998, are not necessarily indicative of results to be expected for the year ending September 30, 1998.

INVENTORIES

| (In millions) | $\begin{array}{r} \text { March } 31 \\ 1998 \end{array}$ |  | $\begin{array}{r} \text { September } 30 \\ 1997 \end{array}$ |  | $\begin{array}{r} \text { March } 31 \\ 1997 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chemicals | \$ | 374 | \$ | 341 | \$ | 357 |
| Petroleum products |  | 52 |  | 289 |  | 329 |
| Other products |  | 125 |  | 174 |  | 177 |
| Crude oil |  | - |  | 277 |  | 345 |
| Materials and supplies |  | 36 |  | 64 |  | 67 |
| Excess of replacement costs over LIFO carrying values |  | (62) |  | (416) |  | (470) |
|  | \$ | 525 | \$ | 729 | \$ | 805 |

NOTE B - RESTATEMENT OF PRIOR PERIOD FINANCIAL STATEMENTS
In addition to the restatement for discontinued operations described in Note $C$, the financial statements and information by industry segment for the periods ended March 31, 1997, have been restated for three other items. None of these restatements had any impact on net income or earnings per share.

Ashland Coal, Inc. and Arch Mineral Corporation merged on July 1, 1997, into a new corporation known as Arch Coal, Inc., in which Ashland has a 55\% ownership interest. Beginning in the September 1997 quarter, Arch Coal was consolidated in Ashland's financial statements. Prior interim quarters in fiscal 1997 were restated to reflect Arch Mineral on a consolidated basis for comparison purposes. Arch Mineral was previously accounted for on the equity method.

Effective October 1, 1997, Ashland adopted FASB Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information." As a result, equity income is now included in operating income, with prior periods restated.

Effective October 1, 1997, responsibility for marketing of the petrochemicals and lube base stocks manufactured by Ashland Petroleum was transferred from Ashland Chemical and Valvoline to Refining and Marketing, now MAP. Information by industry segment for prior periods was restated to reflect the transfer.

## ASHLAND INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE C - DISCONTINUED OPERATIONS

On July 1, 1997, Ashland sold the domestic exploration and production operations of Blazer Energy Corporation. On May 6, 1998, Ashland completed the sale of its exploration and production operations in Nigeria. The transaction will be reflected in the June quarter and is expected to result in a modest gain. In Ashland's view, the transaction also resolves and concludes previous disputes between Ashland Inc., the government of Nigeria and applicable governmental agencies. Accordingly, results from the Exploration segment are shown as discontinued operations with prior periods restated. Components of amounts reflected in the income statements, balance sheets and cash flow statements are presented in the following table.

|  | Three months ended March 31 |  |  |  | Six months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) |  | 1998 |  | 1997 |  | 98 |  | 1997 |
| INCOME STATEMENT DATA |  |  |  |  |  |  |  |  |
| Revenues | \$ | - | \$ | 74 | \$ | - | \$ | 154 |
| Costs and expenses |  | - |  | (70) |  | - |  | (138) |
| Operating income |  | - |  | 4 |  | - |  | 16 |
| Income tax benefit (expense) |  | - |  | 1 |  | - |  | 1 |
| Net income | \$ | - | \$ | 5 | \$ | - | \$ | 17 |
| BALANCE SHEET DATA |  |  |  |  |  |  |  |  |
| Current assets |  |  |  |  | \$ | 98 | \$ | 88 |
| Investments and other assets |  |  |  |  |  | 1 |  | 8 |
| Property, plant and equipment - net |  |  |  |  |  | 52 |  | 428 |
| Current liabilities |  |  |  |  |  | 57 ) |  | (69) |
| Noncurrent liabilities |  |  |  |  |  | 53 ) |  | (97) |
| Net assets held for sale |  |  |  |  | \$ | 41 | \$ | 358 |
| CASH FLOW DATA |  |  |  |  |  |  |  |  |
| Cash flows from operations |  |  |  |  | \$ | - | \$ | 14 |
| Cash flows from investment |  |  |  |  |  | - |  | (19) |
| Cash used by discontinued operations |  |  |  |  | \$ | - | \$ | (5) |

During the six months ended March 31, 1998, APAC acquired 10 Missouri-based companies known as the Masters-Jackson group, strengthening APAC's capabilities in asphalt production and paving, concrete paving, aggregate production and bridge-building. Valvoline acquired the Eagle One(R) brand of premium automotive appearance products. In addition, Ashland Chemical made several smaller acquisitions to expand its distribution and specialty chemical businesses and APAC acquired several smaller construction businesses. Eagle One and one of the smaller APAC acquisitions were acquired by the issuance of a total of $\$ 32$ million in Ashland common stock and were accounted for as poolings of interests. Prior periods were not restated since the effects would have been insignificant. The other acquisitions were accounted for as purchases and did not have a significant effect on Ashland's consolidated financial statements.

In March 1998, Arch Coal announced an agreement to acquire Atlantic Richfield's (ARCO) domestic coal operations in a transaction valued at $\$ 1.14$ billion. A resulting new joint venture known as Arch Western

## ASHLAND INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE D - ACQUISITIONS (CONTINUED)
Resources LLC will include ARCO's Colorado, Utah, and Wyoming mines and Arch's Wyoming operations. Arch will own 99\% of the new venture and ARCO will own 1\%. The transaction is scheduled to close on June 1, 1998. Consummation is conditioned upon obtaining all necessary governmental and regulatory consents and other customary conditions. The boards of directors of Arch Coal and ARCO have approved the transaction.

This transaction will make Arch the No. 2 U.S. coal producer with annual sales of nearly 110 million tons and revenues of almost $\$ 2$ billion. Strategically positioned in eastern and western coal markets, Arch will be better able to serve electric utilities as they adapt to deregulation and stricter environmental standards in the year 2000. For more information on this transaction, refer to Ashland's Form 8-K filed on March 23, 1998.

In connection with the transaction, Arch requested PNC Markets, Inc. and J. P. Morgan Securities, Inc. to arrange a $\$ 1.575$ billion financing for Arch Western and Arch Coal, in the aggregate. While the facilities for each company are structured to stand alone with no guarantees, they will be structured to allow for a substantially free flow of funds between Arch Western and Arch Coal. In support of the transaction, PNC Bank, National Association and Morgan Guaranty Trust Company of New York have each committed $\$ 975$ million and $\$ 600$ million, respectively, for a total of $\$ 1.575$ billion. The financing consists of three 5-year facilities: a $\$ 675$ million non-amortizing term loan to Arch Western, a $\$ 300$ million fully amortizing term loan to Arch Coal, and a $\$ 600$ million revolver to Arch Coal.

Borrowings under the Arch Coal credit facilities will be used to finance the acquisition of ARCO's operations, to pay related fees and expenses, to refinance existing corporate debt and for general corporate purposes. Borrowings under the Arch Western credit facility will be used to fund a cash distribution by Arch Western to ARCO of $\$ 700$ million. The Arch Western credit facility is not guaranteed by Arch Coal. None of these facilities are guaranteed by Ashland.

NOTE E - LITIGATION, CLAIMS AND CONTINGENCIES
Ashland is subject to various federal, state and local environmental laws and regulations that require remediation efforts at multiple locations, including operating facilities, previously owned or operated facilities, and Superfund or other waste sites. For information regarding environmental expenditures and reserves, see the "Miscellaneous - Governmental Regulation and Action - Environmental Protection" section of Ashland's Form 10-K.

Environmental reserves are subject to considerable uncertainties that affect Ashland's ability to estimate its share of the ultimate costs of required remediation efforts. Such uncertainties involve the nature and extent of contamination at each site, the extent of required cleanup efforts under existing environmental regulations, widely varying costs of alternate cleanup methods, changes in environmental regulations, the potential effect of continuing improvements in remediation technology, and the number and financial strength of other potentially responsible parties at multiparty sites.

During 1997, the U.S. Environmental Protection Agency (EPA) completed comprehensive inspections of three refineries owned by Ashland prior to the formation of Marathon Ashland Petroleum LLC (MAP),

NOTE E - LITIGATION, CLAIMS AND CONTINGENCIES (CONTINUED)
which evaluated Ashland's compliance with federal environmental laws and regulations at those facilities. Under the terms of the agreements pursuant to which the refineries were conveyed to MAP, Ashland agreed to retain responsibility for matters arising out of these inspections, including commencement of work as soon as practical on certain enumerated projects. Ashland continues to cooperate and participate in discussions with the EPA concerning the results of these inspections, including discussions about the nature and extent of any additional remediation actions or equipment modifications or upgrades that may be required to respond to the findings of the inspections.

In addition to environmental matters, Ashland and its subsidiaries are parties to numerous claims and lawsuits, some of which are for substantial amounts. While these actions are being contested, the outcome of individual matters is not predictable with assurance.

Ashland does not believe that any liability resulting from these matters, after taking into consideration its insurance coverages and amounts already provided for, will have a material adverse effect on its consolidated financial position, cash flows or liquidity. However, such matters could have a material effect on results of operations in a particular quarter or fiscal year as they develop or as new issues are identified.

NOTE F - REFINING AND MARKETING JOINT VENTURE
Effective January 1, 1998, Ashland and Marathon Oil Company formed Marathon Ashland Petroleum LLC (MAP), combining the refining, marketing and transportation operations of the two companies. Marathon has a 62\% interest in MAP and Ashland holds a 38\% interest, which is accounted for using the equity method of accounting. For comparison purposes, Ashland changed its method of accounting for the businesses contributed to MAP to the equity method effective October 1, 1997, the beginning of Ashland's current fiscal year, restating results for the quarter ended December 31, 1997. The change had no effect on net income, but reduced revenues, costs, assets and liabilities, and changed certain components of cash flow.

The following table sets forth certain unaudited pro forma financial information for Ashland assuming MAP was formed as of the beginning of both fiscal 1998 and 1997. This pro forma financial information may not be indicative of the results of operations for Ashland that would have resulted if the transaction had occurred as of the dates assumed or which will be obtained in the future.
(In millions except per share data)
Revenues
Income from continuing operations (1)
Net income
Diluted earnings per share
Income from continuing operations (1)
(1) Excluding inventory adjustments associated with the formation of MAP and changes in MAP's inventory market valuation reserves, pro forma income from continuing operations would have been $\$ 82$ million ( $\$ 1.07$ per share) in 1998 and $\$ 50$ million ( $\$ .61$ per share) in 1997. Reported income from continuing operations, excluding these inventory adjustments, was $\$ 79$ million ( $\$ 1.02$ per share) in 1998 and $\$ 26$ million (\$.25 per share) in 1997.

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ASHLAND INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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included inventory adjustments associated with the formation of MAP and changes in MAP's inventory market valuation reserve. The reserve reflects the excess of the LIFO cost of MAP's crude oil and refined product inventories over their net realizable values. These adjustments increased MAP's income from operations by $\$ 9$ million.

| Sales | \$rom operations | 4,589 |
| :--- | ---: | ---: |
| Income from |  |  |
| Net income | 138 |  |
|  | 141 |  |

MAP is organized as a limited liability corporation (LLC) that has elected to be taxed as a partnership. Therefore, the parents are responsible for income taxes applicable to their share of MAP's taxable income. The net income reflected above for MAP does not include any provision for income taxes which will be incurred by MAP's parents.

NOTE G - COMPUTATION OF EARNINGS PER SHARE
In 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128 (FAS 128), "Earnings per Share." FAS 128 replaced the previously reported primary and fully diluted earnings per share (EPS) with basic and diluted EPS. Unlike primary EPS, basic EPS excludes any dilutive effects of options and convertible securities. Diluted EPS is very similar to the previously reported fully diluted EPS. EPS amounts for all periods have been presented, and where necessary, restated to conform to the FAS 128 requirements. The following table sets forth the computation of basic and diluted EPS from continuing operations. Common shares issuable upon conversion of convertible preferred stock and convertible debentures which were outstanding during the periods ended March 31, 1997, were not included in the computation of diluted EPS because the effect would be antidilutive.

|  | Three months ended March 31 |  |  |  | Six months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions except per share data) | 1998 |  | 1997 |  | 1998 |  | 1997 |  |
| NUMERATOR |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | 28 | \$ | 2 | \$ | 81 | \$ |  |
| Preferred stock dividends |  | - |  | (5) |  | - |  | (10) |
| Numerator for basic and diluted EPS - <br> Income (loss) available to common shares | \$ | 28 | \$ | (3) | \$ | 81 | \$ | 16 |
| DENOMINATOR |  |  |  |  |  |  |  |  |
| Denominator for basic EPS - Weighted-average common shares outstanding |  | 76 |  | 65 |  | 75 |  |  |
| Common shares issuable upon exercise of stock options |  | 1 |  | - |  | 2 |  | 1 |
| Denominator for diluted EPS - Adjusted weightedaverage shares and assumed conversions |  | 77 |  | 65 |  | 77 |  | 66 |
| BASIC EPS FROM CONTINUING OPERATIONS | \$ | . 37 | \$ | (.05) | \$ | 1.07 | \$ | . 25 |
| DILUTED EPS FROM CONTINUING OPERATIONS | \$ | . 37 |  | (.05) | \$ | 1.05 | \$ | . 25 |


|  | Three months ended March 31 |  |  |  | Six months ended March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions except as noted) |  | 1998(1) |  | 1997(2) |  | 1998(1) |  | 1997 (2) |
| SALES AND OPERATING REVENUES |  |  |  |  |  |  |  |  |
| Ashland Chemical | \$ | 1,047 | \$ | 952 | \$ | 2,061 | \$ | 1,880 |
| APAC |  | 197 |  | 191 |  | 535 |  | 496 |
| Valvoline |  | 235 |  | 257 |  | 488 |  | 507 |
| Refining and Marketing |  | - |  | 1,638 |  | - |  | 3,415 |
| Arch Coal |  | 299 |  | 355 |  | 628 |  | 700 |
| Intersegment sales |  |  |  |  |  |  |  |  |
| Refining and Marketing |  | - |  | (42) |  | - |  | (94) |
| Other |  | (6) |  | (5) |  | (13) |  | (13) |
|  | \$ | 1,772 | \$ | 3,346 | \$ | 3,699 | \$ | 6,891 |
| OPERATING INCOME (3) |  |  |  |  |  |  |  |  |
| Ashland Chemical | \$ | 36 | \$ | 33 | \$ | 90 | \$ | 68 |
| APAC |  | - |  | - |  | 19 |  | 19 |
| Valvoline |  | 5 |  | 23 |  | 16 |  | 36 |
| Refining and Marketing (4) |  | 41 |  | (8) |  | 77 |  | 8 |
| Inventory valuation adjustments (5) |  | 4 |  | - |  | 4 |  | - |
| Arch Coal |  | 22 |  | 34 |  | 50 |  | 58 |
| General corporate expenses |  | (14) |  | (13) |  | (30) |  | (28) |
|  | \$ | 94 | \$ | 69 | \$ | 226 | \$ | 161 |
| OPERATING INFORMATION (mbpd $=$ thousand barrels per day) |  |  |  |  |  |  |  |  |
| APAC construction backlog |  |  |  |  |  |  |  |  |
| At end of period | \$ | 825 | \$ | 654 | \$ | 825 | \$ | 654 |
| Increase during period | \$ | 174 | \$ | 90 | \$ | 132 | \$ | 7 |
| Valvoline lubricant sales (mbpd) |  | 15.6 |  | 15.3 |  | 15.6 |  | 14.9 |
| Refining and Marketing (6) |  |  |  |  |  |  |  |  |
| Refined products sold (mbpd) |  | , 142.5 |  |  |  |  |  |  |
| Crude oil refined (mbpd) |  | 905.3 |  |  |  |  |  |  |
| Arch Coal |  |  |  |  |  |  |  |  |
| Tons sold (millions) |  | 11.9 |  | 13.9 |  | 24.6 |  | 27.6 |
| Sales price per ton | \$ | 25.23 | \$ | 25.50 | \$ | 25.46 | \$ | 25.42 |

(1) See footnote (1) on Page 2.
(2) Effective October 1, 1997, responsibility for marketing of the petrochemicals and lube base stocks manufactured by Ashland Petroleum was transferred from Ashland Chemical and Valvoline to Refining and Marketing, now MAP. Prior periods have been restated to reflect the transfer.
(3) Effective October 1, 1997, Ashland adopted FASB Statement No. 131 "Disclosures about Segments of an Enterprise and Related Information." As a result, equity income is now included in operating income, with prior periods restated.
(4) Effective January 1, 1998, includes Ashland's equity income from MAP, amortization of Ashland's excess investment in MAP, and certain retained refining and marketing activities
(5) Represents Ashland's share of inventory adjustments associated with the formation of MAP and changes in MAP's inventory market valuation reserve. The reserve reflects the excess of the LIFO cost of MAP's crude oil and refined product inventories over their net realizable values.
(6) Amounts represent $100 \%$ of the volumes of MAP, which commenced operations January 1, 1998.

## 11

## ASHLAND INC. AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS

## RESULTS OF OPERATIONS

CURRENT QUARTER - Ashland recorded net income of $\$ 28$ million for the quarter ended March 31, 1998, the second quarter of its 1998 fiscal year, which included net income of $\$ 2$ million from inventory valuation adjustments related to Marathon Ashland Petroleum LLC (MAP), the oil refining and marketing joint venture formed January 1, 1998, between Ashland and Marathon Oil Company. The quarter's results compare to net income of $\$ 7$ million for the quarter ended March 31, 1997. Although last year's second quarter included net income of $\$ 5$ million from discontinued operations of the former Exploration segment, results for this year's second quarter were enhanced by lower net interest costs resulting from
the use of the proceeds from the sale of the domestic Exploration operations to reduce debt. The improvement in earnings can be attributed to increased operating income from Refining and Marketing and Ashland Chemical, partially offset by declines from Valvoline and Arch Coal.

YEAR-TO-DATE - Ashland recorded net income of $\$ 81$ million for the six months ended March 31, 1998. This amount includes $\$ 9$ million in unusual net income, including the March-quarter inventory valuation adjustments and a December-quarter gain from the sale of Ashland's $23 \%$ interest in Melamine Chemicals. Net income for the six months ended March 31, 1997, amounted to $\$ 43$ million. Although the 1997 period included income from discontinued operations of \$17 million, results for the 1998 period benefited from a $\$ 19$ million reduction in net interest costs resulting from the use of the sales proceeds to reduce debt. The improvement in earnings is primarily the result of an increase in operating income from Refining and Marketing and Ashland Chemical, partially offset by declines from Valvoline and Arch Coal.

Results for the periods ended March 31, 1997, have been restated for a variety of reasons as described in Notes B and C to the condensed consolidated financial statements on Pages 6 and 7. These restatements present the results for the prior year's periods on a basis consistent with the current year's presentation and all comparisons within this discussion reflect these restatements.

The formation of MAP on January 1, 1998, resulted in a restatement of Ashland's results for the quarter ended December 31, 1997, as described in Note $F$ to the condensed consolidated financial statements on Page 9. This restatement presents results for both the quarter and six months ended March 31, 1998, on a consistent basis. However, since the 1997 periods were not restated, results for the 1998 and 1997 periods for the Refining and Marketing segment are not comparable.

## ASHLAND CHEMICAL

CURRENT QUARTER - Ashland Chemical reported operating income of \$36 million for the quarter ended March 31, 1998, compared to \$33 million for the same period a year ago. Specialty chemicals led the improvement with a record second-quarter performance. Drew Industrial, Composite Polymers and Specialty Polymers \& Adhesives all established second-quarter divisional operating income records, primarily on the strength of increased sales volumes. Results from distribution and petrochemical businesses were comparable to those reported in the same quarter last year.

YEAR-TO-DATE - Ashland Chemical reported operating income of $\$ 90$ million for the six months ended March 31, 1998, compared to $\$ 68$ million for the first half of fiscal 1997. The current period includes a pretax gain of $\$ 14$ million on the sale of Ashland's $23 \%$ interest in Melamine Chemicals. Excluding the

ASHLAND CHEMICAL (CONTINUED)
gain, the $\$ 8$ million improvement in operating income came from the specialty chemicals and petrochemicals groups. Specialty chemicals benefited from margin improvements in the Drew Marine and Drew Industrial divisions. The increase in petrochemicals reflected better margins for maleic anhydride. Results for the distribution group were comparable to last year.

## APAC

CURRENT QUARTER - For the second quarter of fiscal 1998, APAC's construction operations reported essentially break-even results. Similar results were reported for the March 1997 quarter. January and February 1998 were the wettest months on record for the Southeast and the rain limited construction activity.

YEAR-TO-DATE - The APAC construction companies reported operating income of $\$ 19$ million for the first six months of both fiscal 1998 and 1997. Net revenue (total revenue less subcontract work) was up 9\%, while hot mix asphalt production was up 5\% and crushed aggregate production was up $17 \%$ for the current year-to-date period compared to the prior year. The construction backlog at March 31, 1998, amounted to $\$ 825$ million (an all-time record) and represented a $26 \%$ improvement over the level of March 1997. If the weather cooperates, APAC should have an excellent summer construction season.

In February 1998, APAC completed the acquisition of 10 Missouri-based companies known as the Masters-Jackson group. Masters-Jackson, which generated revenues of more than $\$ 100$ million in 1997, strengthens APAC's capabilities in asphalt production and paving, concrete paving, aggregate production and bridge-building.

## VALVOLINE

CURRENT QUARTER - Valvoline reported operating income of $\$ 5$ million for the quarter ended March 31, 1998, compared to \$23 million for the quarter ended March 31, 1997. The decrease in earnings was primarily the result of lower $\mathrm{R}-12$ refrigerant sales volumes and prices. Ample inventory at the distributor and retail level reduced early season demand for $R-12$. The current quarter was also negatively impacted by higher operating expenses related to the roll-out of new services for First Recovery, Valvoline's used oil collection unit, and by acquisition costs associated with the February 1998 acquisition of California-based Eagle One Industries. With a wide product portfolio that includes waxes, polishes and cleaners, the Eagle One acquisition fills Valvoline's need for a premium masterbrand for "above the hood" appearance applications. The core North American lubricants business performed well during the quarter, generating operating income about equal to that recorded in the March 1997 quarter.

YEAR-TO-DATE - Valvoline reported operating income of $\$ 16$ million for the six months ended March 31, 1998, compared to $\$ 36$ million for the comparable 1997 period. The decrease was generally due to the same factors discussed in the quarterly comparison.

## ASHLAND INC. AND SUBSIDIARIES

## MANAGEMENT'S DISCUSSION AND ANALYSIS

## REFINING AND MARKETING

CURRENT QUARTER - Operating income from Refining and Marketing (excluding $\$ 4$ million in net favorable inventory valuation adjustments) amounted to $\$ 41$ million for the quarter ended March 31, 1998, compared to a loss of $\$ 8$ million for the quarter ended March 31, 1997. As described previously in this discussion and discussed further in Note $F$ to the condensed consolidated financial statements beginning on Page 9, the formation of MAP effective January 1, 1998, makes operating results between the current and prior year periods not comparable. Refining and Marketing operating income for the quarter ended March 31, 1998, consisted of Ashland's equity income from MAP, amortization of Ashland's excess investment in MAP, and certain retained refining and marketing activities. The operating loss reported for the quarter ended March 31, 1997, represents Ashland's 100\% interest in the businesses contributed to MAP. While the improvement in operating income resulted principally from more favorable industry conditions in the March 1998 quarter, a different mix of operations resulting from the formation of MAP was also a significant factor in the improvement. In addition, the March 1997 quarter was impacted by heavy flooding in the Ohio Valley which limited the ability to ship product on the river.

Potential efficiencies derived by MAP have been broadly estimated to be in excess of $\$ 200$ million annually on a pretax basis. While a modest part of these efficiencies are beginning to be realized, full realization should occur over the next few years as MAP's integration plans are implemented.

A major maintenance turnaround was completed at the Garyville, La., refinery in the March 1998 quarter. MAP is implementing a maintenance and safety improvement program at the Catlettsburg, Ky., Canton, Ohio, and St. Paul Park, Minn., refineries which will result in the scheduled shutdown of certain production units at various times over the next several months. MAP does not expect product shortages as a result of this downtime. The costs of the program, as well as the effects of reduced production levels, could have a negative impact on MAP profitability during the remainder of calendar 1998, however, such effects are not expected to be material to Ashland.

YEAR-TO-DATE - Refining and Marketing reported operating income of $\$ 77$ million for the six months ended March 31, 1998, excluding $\$ 4$ million in net favorable inventory valuation adjustments. This amount represents $100 \%$ of the operating income generated in the quarter ended December 31, 1997, by the businesses Ashland contributed to MAP, plus the March 1998 quarterly results described above. For the six months ended March 31, 1997, Ashland's former refining and marketing businesses generated \$8 million in operating income. In addition to the improvement described in the quarterly comparison above, Ashland's former businesses reported a $\$ 20$ million increase in operating income for the December 1997 quarter, compared to the December 1996 quarter. This increase was the result of lower average crude oil costs for the quarter and improved refining margins. In addition, retail gasoline margins also improved, and sales of gasoline and merchandise increased.

ARCH COAL
CURRENT QUARTER - Arch Coal reported operating income of \$22 million for the quarter ended March 31, 1998, compared to combined earnings of $\$ 34$ million from Arch Mineral and Ashland Coal for the quarter ended March 31, 1997. The decline was due to the previously announced expiration at the end of calendar 1997 of an above-market-priced contract with Georgia Power, severe weather conditions and the January closing of an eastern Kentucky mine.

## ASHLAND INC. AND SUBSIDIARIES

MANAGEMENT'S DISCUSSION AND ANALYSIS

## ARCH COAL (CONTINUED)

YEAR-TO-DATE - Arch Coal reported operating income of $\$ 50$ million for the six months ended March 31, 1998, compared to combined earnings of $\$ 58$ million from Arch Mineral and Ashland Coal for the six months ended March 31, 1997. Cost savings related to the merger have made a positive contribution to earnings. However, sales volumes are down $11 \%$ and margins have declined, due in part to the scheduled expiration of the Georgia Power contract.

In March 1998, Arch Coal announced an agreement to acquire Atlantic Richfield's (ARCO) domestic coal operations in a transaction valued at $\$ 1.14$ billion. See Note $D$ to the condensed consolidated financial statements on pages 7 and 8 for a description of this matter.

## general corporate expenses

General corporate expenses amounted to $\$ 14$ million in the quarter ended March 31, 1998, compared to $\$ 13$ million for the quarter ended March 31, 1997. Year-to-date amounts were $\$ 30$ million for the current year versus $\$ 28$ million for the prior year. The increases reflect decreased allocations of corporate general and administrative expenses to Refining and Marketing as a result of the formation of MAP. This increase was partially offset by a dividend of $\$ 5$ million received in the March 1998 quarter from Oil Insurance Limited, an industry captive insurance company in which Ashland holds an investment.

## INTEREST EXPENSE (NET OF INTEREST INCOME)

For the three months ended March 31, 1998, interest expense (net of interest income) totaled $\$ 40$ million, compared to $\$ 45$ million for the March 1997 quarter. Year-to-date amounts were $\$ 71$ million for the current year versus $\$ 90$ million for the prior year. The decline reflected a decrease in interest expense as a result of Ashland's improved financial position. Ashland used the proceeds from the July 1997 sale of its domestic exploration and production operations to significantly reduce its debt levels. However, this decline was partially offset due to increased debt levels resulting from $\$ 254$ million in purchases of leased assets in December 1997 and January 1998 associated with the formation of MAP .

## DISCONTINUED OPERATIONS

See Note C to the condensed consolidated financial statements on Page 7 for a discussion of the discontinued operations of the former Exploration segment.

## FINANCIAL POSITION

## LIQUIDITY

Ashland's financial position has enabled it to obtain capital for its financing needs and to maintain investment grade ratings on its senior debt of Baa2 from Moody's and BBB from Standard \& Poor's. Ashland has a revolving credit agreement providing for up to $\$ 320$ million in borrowings, under which no borrowings were outstanding at March 31, 1998. At that date, Arch Coal also had a revolving credit agreement providing for up to $\$ 500$ million in borrowings, of which $\$ 125$ million was in use. Under a shelf registration, Ashland can issue an additional $\$ 220$ million in medium-term notes should future

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ASHLAND INC. AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS
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FINANCIAL POSITION (CONTINUED)
LIQUIDITY (CONTINUED)
opportunities or needs arise. Ashland and Arch Coal also have access to various uncommitted lines of credit and commercial paper markets, under which short-term notes and commercial paper of $\$ 253$ million were outstanding at March 31, 1998.

Cash flows from continuing operations, a major source of Ashland's liquidity, amounted to a deficit of $\$ 18$ million for the six months ended March 31, 1998, compared to $\$ 120$ million for the six months ended March 31, 1997. This decrease was due in part to the change in accounting to the equity method for Ashland's former Refining and Marketing operations. This change in accounting effectively reduces operating cash flows by reclassifying the capital expenditures for property, plant and equipment for these operations from investing activities to operating activities. Property additions for Refining and Marketing amounted to $\$ 77$ million for the six months ended March 31, 1997. The current period was also affected by increased working capital requirements and the payment of income taxes related to the sale of Ashland's domestic exploration and production operations.

Operating working capital (accounts receivable and inventories, less trade and other payables) at March 31, 1998, was $\$ 494$ million, compared to $\$ 414$ million at September 30,1997 , and $\$ 517$ million at March 31, 1997. Liquid assets (cash, cash equivalents and accounts receivable) amounted to $77 \%$ of current liabilities at March 31, 1998, and 88\% at September 30, 1997. Ashland's working capital is affected by its use of the LIFO method of inventory valuation, which valued inventories $\$ 62$ million below their replacement costs at March 31, 1998.

## CAPITAL RESOURCES

For the six months ended March 31, 1998, property additions amounted to $\$ 150$ million, compared to $\$ 186$ million for the same period last year. The prior year includes $\$ 77$ million for the businesses contributed to MAP. Property additions and cash dividends for the remainder of fiscal 1998 are estimated at \$270 million and $\$ 45$ million, respectively. Ashland anticipates meeting its remaining 1998 capital requirements for property additions, dividends and $\$ 40$ million in contractual maturities of long-term debt from internally generated funds. However, external financing may be necessary to provide funds for acquisitions. On February 17, 1998, Ashland issued $\$ 150$ million aggregate principal amount of $6.625 \%$ Senior Notes due 2008. See Note D to the condensed consolidated financial statements on Pages 7 and 8 for a description of new credit facilities connected with Arch Coal's pending acquisition of ARCO's domestic coal operations.

Ashland's capital employed at March 31, 1998, consisted of debt (46\%), minority interest (6\%) and common stockholders' equity (48\%). Debt as a percent of capital employed was $46 \%$ at March 31, 1998, compared to $43 \%$ at September 30, 1997. At March 31, 1998, long-term debt included about $\$ 170$ million of floating-rate debt, and the interest rates on an additional $\$ 270$ million of fixed-rate debt had converted to floating rates through interest rate swap agreements. As a result, interest costs for the remainder of 1998 will fluctuate based on short-term interest rates on about $\$ 440$ million of Ashland's consolidated long-term debt, as well as on any short-term notes and commercial paper.

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ASHLAND INC. AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS
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## ENVIRONMENTAL MATTERS

Federal, state and local laws and regulations relating to the protection of the environment have resulted in higher operating costs and capital investments by the industries in which Ashland operates. Because of the continuing trends toward greater environmental awareness and increasingly stringent regulations, Ashland believes that expenditures for environmental compliance will continue to have a significant effect on its businesses. Although it cannot accurately predict how such trends will affect future operations and earnings, Ashland believes the nature and significance of its ongoing compliance costs will be comparable to those of its competitors in the chemical, mining and petroleum industries. For information on certain specific environmental proceedings and investigations, see the "Legal Proceedings" section of this Form 10-Q. For information regarding environmental expenditures and reserves, see the "Miscellaneous - Governmental Regulation and Action - Environmental Protection" section of Ashland's Form 10-K.

Environmental reserves are subject to considerable uncertainties which affect Ashland's ability to estimate its share of the ultimate costs of required remediation efforts. Such uncertainties involve the nature and extent of contamination at each site, the extent of required cleanup efforts under existing environmental regulations, widely varying costs of alternate cleanup methods, changes in environmental regulations, the potential effect of continuing improvements in remediation technology, and the number and financial strength of other potentially responsible parties at multiparty sites.

During 1997, the U.S. Environmental Protection Agency (EPA) completed comprehensive inspections of three refineries owned by Ashland prior to the formation of MAP. See Note E to the condensed consolidated financial statements on Page 8 for a discussion of this matter.

Ashland does not believe that any liability resulting from environmental matters, after taking into consideration its insurance coverages and amounts already provided for, will have a material adverse effect on its consolidated financial position, cash flows or liquidity. However, such matters could have a material effect on results of operations in a particular quarter or fiscal year as they develop or as new issues are identified.

Ashland began developing plans in 1994 to address the possible exposures related to the impact of the Year 2000 on its computer systems, as well as on the products and software it has purchased from third parties. Most of Ashland's key financial, information and operational systems have been assessed, and detailed plans have been developed to address systems modifications or replacements by December 31, 1999. Ashland is also communicating with systems providers in an attempt to ensure that purchased systems will handle the Year 2000 processing implications. Ashland expects to successfully implement the systems and programming changes necessary to address Year 2000 issues and believes that the future costs of such changes (including replacements of systems solely for Year 2000 concerns) are not expected to exceed $\$ 10$ million, which would not be material to Ashland's consolidated financial position, results of operations or cash flows.

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ASHLAND INC. AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS
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## FORWARD LOOKING STATEMENTS

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although Ashland believes that its expectations are based on reasonable assumptions, it cannot assure that the expectations contained in such statements will be achieved. Important factors which could cause actual results to differ materially from those contained in such statements are discussed in Note A to the Consolidated Financial Statements under risks and uncertainties in Ashland's Annual Report for the fiscal year ended September 30, 1997. Other factors and risks affecting Ashland's revenues and operations are contained in Ashland's Form 10-K for the fiscal year ended September 30, 1997, which is on file with the Securities and Exchange Commission.

The above discussion under "Results of Operations - Refining and Marketing" contains forward-looking statements with respect to the amount and timing of efficiencies to be realized by MAP. Some factors that could potentially cause actual results to differ materially from present expectations include unanticipated costs to implement shared technology, difficulties in integrating corporate structures, delays in leveraging volume procurement advantages or delays in personnel rationalization. The same discussion also contains forward-looking statements regarding maintenance and safety programs which are based on a number of assumptions, including (among others) the time required to complete the maintenance and safety programs, costs and downtime related to these activities, and the effect of reduced production on profitability. To the extent these assumptions prove inaccurate, actual results could be materially different than present expectations.

ITEM 1. LEGAL PROCEEDINGS
Environmental Proceedings - (1) As of March 31, 1998, Ashland had been identified as a "potentially responsible party" ("PRP") under Superfund or similar state laws for potential joint and several liability for cleanup costs in connection with alleged releases of hazardous substances in connection with 80 waste treatment or disposal sites. These sites are currently subject to ongoing investigation and remedial activities, overseen by the USEPA or a state agency, in which Ashland may be participating as a member of various PRP groups. Generally, the type of relief sought includes remediation of contaminated soil and/or groundwater, reimbursement for the costs of site cleanup or oversight expended, and/or long-term monitoring of environmental conditions at the sites. Ashland carefully monitors the investigatory and remedial activity at many of these sites. Based on its experience with site remediation, its familiarity with current environmental laws and regulations, its analysis of the specific hazardous substances at issue, the existence of other financially viable PRPs and its current estimates of investigatory, clean-up and monitoring costs at each site, Ashland believes that its liability at these sites, either individually or in the aggregate, after taking into account established reserves, will not have a material adverse effect on Ashland's consolidated financial position, cash flow or liquidity. However, such matters could have a material effect on results of operations in a particular quarter or fiscal year as they develop or as new issues are identified. Estimated costs for these matters are recognized in accordance with generally accepted accounting principles governing the likelihood that costs will be incurred and Ashland's ability to reasonably estimate future costs. For additional information regarding Superfund, see the "Miscellaneous - Governmental Regulation and Action-Environmental Protection" section of Ashland's Form 10-K.
(2) On March 19, 1996, after consultation with the USEPA, the Kentucky Division for Air Quality issued a finding that Ashland had not demonstrated compliance with certain air regulations governing emissions of volatile organic compounds ("VOC") at its Catlettsburg, Kentucky refinery, and referred the matter to USEPA - Region IV for formal enforcement action. On May 27, 1997, Kentucky and Ashland entered into an Agreed Order resolving the issues in contention. Under the terms of the Agreed Order, Ashland agreed to pay a civil penalty and to design, construct and install additional VOC controls. Separately, the USEPA issued a Notice of Violation to Ashland regarding this matter. In connection with the formation of MAP, the Catlettsburg Refinery was conveyed to Catlettsburg Refinery, LLC, a subsidiary of MAP. Under the terms of the agreements pursuant to which the Catlettsburg Refinery was conveyed, Ashland agreed to retain responsibility for matters arising out of the Agreed Order and Notice of Violation.
(3) In the fall of 1996, the USEPA conducted multimedia inspections of Ashland's three refineries. Over the past several months, the USEPA and Ashland have engaged in discussions to resolve the issues identified during these inspections. The parties have reached a tentative agreement on many major issues and have begun the process of drafting a settlement document. Resolution is expected to involve both a penalty payment and environmental projects. Ashland expects to finalize the settlement agreement in calendar 1998. In connection with the formation of MAP, the refineries were conveyed to MAP (or a subsidiary of MAP). Under the terms of the agreements conveying Ashland's three refineries to MAP, Ashland agreed to retain responsibility for matters arising out of the multimedia inspections.
(4) On October 24, 1996, the rock strata overlaying an abandoned underground mine adjacent to the coal-refuse impoundment used by an Arch Coal subsidiary's preparation plant failed, resulting in an accidental discharge of approximately 6.3 million gallons of water and fine coal slurry into a tributary of the Powell River in Lee County, Virginia. At the request of the USEPA and the U.S. Fish \& Wildlife Service, the United States Attorney for the Western District of Virginia has opened a criminal investigation of the 1996 incident. Arch Coal is cooperating with the investigation, the results of which are not expected until sometime in calendar 1998.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits

| 27.1 | Financial Data Schedule for the quarter ended March 31, |
| :--- | :--- |
| 27.2 | Restated Financial Data Schedule for the quarter ended <br> December 31, 1997 |

(b) Reports on Form 8-K

A report on Form 8-K/A dated January 1, 1998 was filed to file audited financial statements of Marathon Oil Company downstream businesses and pro forma financial information to reflect Ashland Inc.'s acquisition of a 38\% interest in Marathon Ashland Petroleum LLC.

A report on Form 8-K dated March 23, 1998 was filed to announce that Arch Coal, Inc. had executed definitive agreements whereby Arch Coal would acquire Atlantic Richfield Company's Colorado and Utah coal operations and simultaneously combine the acquired operations and Arch coal's Wyoming operations with ARCO's Wyoming operations in a new joint venture called Arch Western Resources LLC.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
$\qquad$
(Registrant)

Date $\qquad$ /s/ Kenneth L. Aulen
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Administrative Vice President and
Controller
(Chief Accounting Officer)
/s/ Thomas L. Feazell
Thomas L. Feazell
Senior Vice President, General Counsel and Secretary

## xhibit

 No.27.1 Financial Data Schedule for the quarter ended March 31,
27.2 Restated Financial Data Schedule for the quarter ended December 31, 1997

> 6-MOS
> SEP-30-1998 MAR-31-1998
> 1,153
> 20
> 525
> 1,919
> 4,134
> 1,889
> 7, 055
> 1,518
> 1, 697
> 0
> 0
> 7,055
> 1,991

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION
EXTRACTED FROM ASHLAND INC.'S 1ST QUARTER 1998 10-Q WHICH WAS RESTATED IN THE 2ND QUARTER 1998 10-Q, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH 10-Q'S AND NOTE F OF NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS IN THE 2ND QUARTER 10-Q THAT EXPLAINS THE RESTATEMENT.
1,000, 000

> 3-MOS
> SEP-30-1998
> DEC-31-1997
> 57
> 1,143
> 19
> 500
> 1,901
> 1,857
> 6,788
> 1,424
> 1,577
> 75
> 0
> 0
> 6,788
> 1,981
> $\begin{array}{cc}2,005 & 1,927 \\ 1,652 & 1,652\end{array}$
> 1,652
> 0
> 31
> 101
> 52
> 0
> 0
> 0
> 52
> .69
> . 68

